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What's Happened & What's Ahead for 2009



WHAT'S AHEAD FOR 2009!

What other than 'BARACK OBAMA!' There is a sense of calm, satisfaction, trust, and great confidence that the new administration will make a difference!

This administration brings change and hope! Within the last few weeks here's what's new:

- ◆ There's talk in the country that the housing marketing will shift in a positive direction in 4-6 months.
- ◆ The Detroit Auto Show spurred Granholm to reenergize community beliefs that the battery operated cars are our surety toward decreasing unemployment in Michigan.
- ◆ The Michigan's School of Engineering developed a new degree in Battery Engineering because of the complexity of long term challenges.
- ◆ General Motors will redesign car plants to manufacture the

electrical cars in Detroit.

- ◆ The movie industry is making their mark in Detroit.
- ◆ Non-profit organizations are pooling business techniques and collaborating efforts to help promote businesses within the State.
- ◆ Great Lakes Urban Exchange "GLUE" manned by two talented recent graduates. GLUE is dedicated to revitalizing the Great Lakes Region - there's energy for you!
- ◆ Spinx Organization a leader in making a difference in a child's life. A website designed for the youth showing 20 minute interviews of local leaders.
www.twenty2six.com

We can all get pulled down by the gloom and doom if we choose; positive attitudes and optimism makes for positive change as Mitch Albom says in his latest article: a must read

http://sportsillustrated.cnn.com/2009/writers/the_bonus/01/07/detroit/2.html Times are tough but we are a tough City with brilliant minds that fight back at a challenge to win/survive!

So what's ahead for Real Estate in 2009: As for real estate in Michigan, there's a buyer for every home and a seller who is willing to deal! Over the last year home sales in Oakland County exceeded 11,672 which does not include leases (4,453 homes); Macomb County home sales exceeded 7,752 plus 1629 leases; Wayne County 27,218 home sales.

The market while filled with its complex challenges, the homes are selling. The month of January showing appointments have increased since last year, bank responses are turning over quicker, double offers are coming in on foreclosures because the homes are priced to sell. The changes are all heading toward a positive direction and a brighter future for this State.

When considering to buy or sell real estate today remember to work with a professional realtor. If you or someone you may know is thinking of selling or buying property in Michigan, give me a call today at 248-330-3148.

DREAMS DO COME TRUE!

After searching for homes for one year we came 360 degrees back to where we started. Yes, we made an offer on a home located on the same street that they ended up buying on a year later. Who would have imagined this story coming to fruition. I showed this home to my clients on a whim. This brand new construction 3 bedroom ranch on one acre was what my client said "his dream home." The yard, the layout of the house,

the full basement with high ceilings in an area that they thought was impossible to desire. The price, however, was way out of their budget.

After a whole year of searching for



properties and getting discouraged, they took their home off the market. Two weeks later, they received an offer on their home but they had no where to go. They decided to throw a wild card at the seller of their dream home. This home had been on the market for three years without even an offer. Unbeknownst to us, they were proceeding into foreclosure the next week. The deal came together— So who says dreams don't come true!